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Proposal for Dynamic Global Company (DGC) Textile & Beverage Venture

An Executive Summary

This is to invite a DGC to invest in a running Lucrative Textile and a potential Mineral Water/Health Drink Project with an excellent Rate of Return (ROR).

Raj Processing (RP) is a Knit Fabric Dyeing & Finishing unit managed by a Professional Dawoodi Bohra Family. **Dawoodi Bohra, a dynamic Business Oriented community, is Famous for Generating Global Economic Growth via INTEREST-FREE BUSINESS.**

RP half-acre unit has a capacity of 100 tons of Export Quality Fabric per month and space for vertical integration to produce Sportswear via Knitting and Stitching Halls.

Acquisition of RP by DGC eliminates Middle Man and assures consistent Product Supply of Fabric & Garments delivered directly to DGC Global Warehouses. RP family Professional Dyeing Experience and Trained Skill Labor asset is available to DGC on a Contract Basis.

The investment of 1.21 M USD (RP Business Worth) can be recovered in less than 2 years based on a profit of \$1 per kg (3-4 meters of fabric).

Almighty Allah Subhanahu has gifted RP site with 200,000 gallons per day of Natural Mineral Water from 5 underground wells. The water resource can be utilized for Launching DGC Brand Water & Health Drink Production.

The Mineral Water Bottled in a Modern 1M USD plant in 3 & 5 Gallons PC Bottles will generate a profit of 1.0 M USD per annum.

The total investment of 3M USD (RP acquisition & upgrade cost) to Transform RP site via Business Process Re-Engineering to DGC site producing Fabric & Health Drinks can be recovered in less than 18 months.

The reason to sell RP is High Risk (due to Long term Credit norm in Pakistan) & low margins. Mirza Family plans to invest RP asset in Cash Food Processing Business.

RP acquisition provides DGC a PROFITABLE RUNNING BUSINESS capable of Delivering World Class Knitted Performance Fabric & Garments.

The wide-open Pakistan Health Drink Market can be captured by DGC via utilization of RP surplus water resource.

Dr. Mirza
www.rajprocessing.com

CV of Dr. Mufaddal Mirza

OBJECTIVE

Apply Global Education & Experience in Teaching, Research & Consulting.

SUMMARY OF QUALIFICATIONS

- Blessed with MS in Chemical Engineering and Ph.D. in Food Science with P&G Quality Management and Business Development Experience.
- Teaching and Research skills were groomed at Wayne State University, University of Illinois-Urbana-Champaign, Technical University of Nova Scotia and Acadia University.
- Corporate School for Total Quality Management, PSO, Marketing and Regulatory Affairs was Procter & Gamble Company.
- Global Marketing & Sales and Business Management Experience were acquired at Raj Processing.
- Consulting, Coaching, Business Excellence and Business Growth Solutions are being practiced as CEO of Personalised Creation.
- Exxon Chemicals & Illinois State Geological Survey provided the Process Engineering Experience.
- Computers applied in Research, Total Quality Management, Six Sigma and E-Marketing.

EXPERIENCE

- Director, Global Marketing, Raj Processing, Karachi-Pakistan, 1/98 – present.
- CEO & QMS Consultant, Personalised Creation, Karachi – Pakistan, 1/2004 - Present.
- Total Quality Operations Manager, Pakistan Beverage Limited, Karachi-Pakistan, 6/04 – 12/04.
 - Implemented ISO 9001:2000 /HACCP and Total Quality Management Systems in an Eastern Industrial Environment via innovative Spiritual Human Resource Coaching.
- QC/QA Manager, Procter & Gamble, Karachi-Pakistan, 2/93 – 2/98
 - Managed QA/QC, Process Validation and Regulatory function supporting contract manufacturing sites and P&G Plant in association with Egham Technical Center, UK.
- Research Associate, Acadia University, Nova Scotia-Canada, 1/91 – 12/92.
 - Research on rheological characterization of composite food systems.
- Research/Teaching Asst., University of Illinois, Urbana-IL-USA, 8/86 -12/90.
 - Research in the areas of food extrusion and microwave-aided sterilization. Taught and assisted in teaching food processing/engineering courses.
- Chemical Engineer, Illinois State Geological Survey, Urbana-IL-USA, 1 /85 - 8/86.
 - Worked on a project related to desulfurization of Illinois coal.
- Lecturer, Computer Science, Wayne State University, Detroit-MI-USA, 8/83 to 12/84.
 - Taught basic computer courses to engineering students.
- Teaching Assistant, Ch.E. Wayne State University, Detroit-MI-USA, 6/82 to 8/83.
 - Assisted in teaching design course to senior year students.
- Process Engineer, Exxon Chemicals, Dharki-Pakistan, 9/81 to 5/82.
 - Performed contact engineering, modification/betterment and plant monitoring Functions on the Ammonia Plant.
- Research. /Teaching Asst., Ch.E. Wayne State Univ., Detroit-MI-USA, 1/80 - 6/81
 - Taught Chemistry, Unit Operations and Measurements Labs.

EDUCATION

- Ph.D., Food Science, University of Illinois, Urbana-Champaign-IL-USA, February 1991.
On-line Rheological Characterization and Die Design Methodology in Twin-Screw Food Extrusion.
- M. S., Ch.E., Wayne State University, Detroit-MI-USA, December 1980.
- B. E., Ch.E., NED University of Engineering & Technology/DCET, Karachi-Pakistan, June 1978.

PUBLICATIONS

- Conference Presentations from 1986-1992 during the Ph.D. & PD research.

Mirza, I.A. & Lelievre, J. (1992). Effect of sample dimensions and deformation rate on the torsional failure of dumbbell shaped gels. *J. Texture Studies*, 23: 57-67.

Lelievre, J., Mirza, I. and Tung, M.A. 1992(a). Failure testing of gellan gels. *J. Food Engineering*. 16: 25–37.

Lelievre, J., Mirza, I. and Tang, J. 1992(b). Measurement of the tensile failure of gels. *J. Texture Studies*, 23 (2): 349-358.